

HEALTH ANNUAL STATEMENT

FOR THE YEAR ENDING DECEMBER 31, 2007
OF THE CONDITION AND AFFAIRS OF THE

Tennessee Behavioral Health, Inc. NAIC Group Code NAIC Company Code 95780 Employer's ID Number _____62-1621636 Organized under the Laws of State of Domicile or Port of Entry Tennessee Tennessee Country of Domicile United States Licensed as business type: Life, Accident & Health [] Property/Casualty [] Dental Service Corporation [] Vision Service Corporation [] Other [] Health Maintenance Organization [] Hospital, Medical & Dental Service or Indemnity [] is HMO, Federally Qualified? Yes [] No [] Incorporated/Organized 12/15/1995 _ Commenced Business _ 07/01/1996 222 Second Ave. N. Suite 220 (Street and Number) Statutory Home Office Nashville, TN 37201 Main Administrative Office 222 Second Ave. N. Suite 220 Nashville, TN 37201 615-313-4463 (Area Code) (Telephone h 222 Second Ave. N. Suite 220 Nashville, TN 37201 Mail Address Primary Location of Books and Records 222 Second Ave. N. Suite 220 (Street and Number)
410-953-1643 Nashville, TN 37201 (Area Code) (Telephone Number) Internet Website Address N/A Statutory Statement Contact Michael Fotinos 410-953-1643 (Area Code) (Telephone Number) (Extension) 410-953-5205 mdfotinos@magellanhealth.com **OFFICERS** Title Name Name Title Russell C. Petrella President Andrew Mark Cummings Secretary OTHER OFFICERS **DIRECTORS OR TRUSTEES** Mark Steven Demitio country or Hartford The officers of this reporting entity, being duly sworn, each depose and say that they are the described officers of said reporting entity, and that on the reporting period stated above, all of the heren described assets were the absolute property of the said reporting entity, free and clear from any tens or claims thereon, except as heren stated, and that this statement, together with related enhants, schedules and explanations therein contained, annexed or referred to its a full and true statement of all the assets and liabilities and of the contained period stated above, and to its necessary of the said reporting entity as of the reporting period stated above, and all knowns and decuctions thereform for the period ended, and have been completed in accordance with the NAIC Annual Statement Instructions and Accounting Practices and Procedures manual accept to the extent that: (1) state law may differ; or. (2) that state require differences in reporting not related to accounting practices and procedures according to the best of their information, knowledge and benefit respectively. Furthermore the scope of this attestation by the described officers also includes the related corresponding detorrant fling with the NAIC. when required, that is an exact copy (except for formating differences due to electronic fling) of the enclosely statement. The electronic fling may be requested by vanous regulators in beu of or in addition to the enclosed statement. Andrew Mark Cummings a. Is this an original filing? Yes | | Nn [X] b. If no. 1. State the amendment number 2. Date filed 3. Number of pages attached

RAYMONDE A. PELLETIER
NOTARY PUBLIC
MY COMMISSION EXPIRES AUG. 31, 2008

UNDERWRITING AND INVESTMENT EXHIBIT PART 3 - ANALYSIS OF EXPENSES

	PART 3 -	ANALYSIS OF EXPENSES Claim Adjustment Expenses 3 4				5
		1	2	Generai Administrative Expenses	- 1	
		Cost Containment Expenses	Other Claim Adjustment Expenses		Investment Expenses	Total
1.	Rent (\$for occupancy of own building)	- Marie - Anna - An		250,267		250,267
2.	Solories, wages and other benefits			9,002,015	(- range and a second of the	9,002,015
3.	Commissions (loss \$					
	\$ assumed			27,105		27,105
4.	Legal fees and expenses.			103,343		103,343
	Certifications and accreditation foes			774		774
	Aud@ing, actuartal and other consulting services.			1.063.981		1,063,981
	Traveling expenses			333,607		333,607
	Marketing and advertising	Ī		215,676		215,676
	-	1	· · · · · · · · · · · · · · · · · · ·	401,753		401,753
l	Postogo, copress and telephona			· '		
	Printing and office supplies		······································	1,106,934		1,106,934
	Occupancy, depreciation and amortization			4,103,442		4,103.442
	Equipment	į.		6,371	• • • • • • • • •	6.371
13.	Cost or depreciation of EDP equipment and software	ļ. 				ļ o
14.	Outsourced services including EDP, claims, and other services	·		(7,236)		(7.236)
15.	Boards, bureaus and association fees	······································		53,756	· · · · · · · · · · · · · · · · · · ·	53,756
16.	Insurance, except on reci estate	· · · · · · · · · · · · · · · · · · ·				0
17.	Collection and bank service charges			79,739	***	79,739
18.	Group service and schwirdstration fees				ļ	
19.	Reimbursements by uninsured plans					
20.	Reimbursements from fiscal intermediaries					
21.	Roal estate expenses.					
22.	Real estate taxes		·	4,778		4,778
23.	Taxes, floorises and foos:	1	Í			}
	23.1 State and local Insurance taxes			1,875		1,875
	23.2 State promium taxes			3,908,560		3,908,583
ļ.	23.3 Regulatory authority bconses and focs					o
	23.4 Payroil taxes					
l	23.5 Other (excluding federal income and real estate taxes)			(15,012)	£15,012
24.			1	l	I	
25.		1	1,968.039	ا ا		1,968.039
26.	Total expenses incurred (Lines 1 to 25)	1	1	1		
27.					1	295.786
ŀ	Add expenses unpaid December 31, prior year		į.			
	· · · · · · · · · · · · · · · · · · ·			1 .		
	Amounts receivable relating to uninsured plans, prior year	-			1 ')
ı	Amounts receivable relating to uninsured plans, current year	1				
31.	Total expenses paid (Lines 26 minus 27 ptus 28 minus 29 ptus 30)		1,968,033	20,667,814	<u>'</u>	22 635,853
l	DETAIL OF WRITE-INS			1	}	
1	Claims processing allocated from parent		1,968,039			1,968.039
2502.				**************		No. 1
2503.	MINISTER LINE CONTRACTOR CONTRACT		- · · · · ·			-
2598.	Summary of remaining write-ins for Line 25 from overflow page))]))
2599.	Totals (Line 2501 Brough 2503 plus 2598)(Line 25 above)	1 (1,968,039	11 (1,968,039

(a) Includes management fees of \$ ______17,712,354 to affiliates and \$ ______0 to non-affiliates.

Note 1 - Summary of Significant Accounting Policies

A. ACCOUNTING PRACTICES

The accompanying financial statements of Tennessee Behavioral Health, Inc. ("TBH" or the "Company") have been prepared in conformity with the National Association of Insurance Commissioners (NAIC) Annual Statement Instructions, the NAIC Accounting Practices and Procedures Manual and the accounting practices prescribed or permitted by the State of Tennessee Department of Commerce and Insurance, which represents a comprehensive basis of accounting other than generally accepted accounting principles (GAAP).

The Company prepares its statutory financial statements in conformity with accounting practices prescribed or permitted by the State. Effective January 1, 2001, the State required that insurance companies domiciled in the State of Tennessee prepare their statutory basis financial statements in accordance with the NAIC Accounting Practices and Procedures manual – Version effective January 1, 2001 subject to any deviations prescribed or permitted by the State of Tennessee insurance commissioner.

B. USE OF ESTIMATES IN PREPARATION OF THE FINANCIAL STATEMENTS

The preparation of financial statements in conformity with Statutory Accounting Principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities. It also requires disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expense during the period. Actual results could differ from those estimates.

C. ACCOUNTING POLICY

- CASH AND SHORT TERM INVESTMENTS: Cash and short-term investments consist of cash on hand and in banks, along with commercial paper whose maturities at time of acquisition were one year or less and whose carrying value approximate their fair market value.
- INVESTMENTS: Investment securities at December 31, 2007, consists of one U.S. Treasury Notes whose maturities
 at time of acquisition was more than one year and whose carrying value approximates the fair market value.
- 3. COMMON STOCK: Not applicable.
- 4. PREFERRED STOCK: Not applicable.
- 5. MORTGAGE LOANS: Not applicable.
- 6. LOAN BACKED SECURITIES: Not applicable
- 7. INVESTMENTS IN SUBSIDARIES: Not applicable
- 8. INVESTMENTS IN JOINT VENTURE: Not applicable
- 9. ACCOUNTING POLICY FOR DERIVATIVES: Not applicable
- 10. INVESTMENT INCOME IN PREMIUM DEFICIENCY RESERVE CALCULATION: Not applicable
- MEDICAL CLAIMS PAYABLE: The liability for medical claims payable includes estimated medical costs as of
 December 31, 2007 and expenses necessary to cover the ultimate net costs of investigating and settling all claims. The
 estimated medical claims payable includes the accumulation of estimates for claims reported prior to year-end and
 estimates of claims incurred but not reported.

Medical claims payable is computed in accordance with generally accepted actuarial practices and is based upon authorized healthcare services and past claims payment experience, together with historical utilization experience and management judgment. Estimates are monitored and reviewed and, as settlements are made or estimates are adjusted, differences are reflected by the Company in current operations.

- 12. PHARMACEUTICAL REBATE RECEIVABLES: Not applicable
- 13. REVENUE AND PREMIUMS RECEIVABLE: Capitation payments are recognized as revenue in the month due to the Company. The State of Tennessee TennCare mental health services program ("TennCare") retains a one month withhold currently at 2.5% on premiums paid to TBH pursuant to Section 4.7.2 of the Provider Risk Contract (the "Contract"). The purpose of this withhold is to assure the Contractor's compliance with all terms and conditions of the Contract. Additionally, retroactive membership adjustments for both the East and Middle/West region contracts are paid over a twelve month period. As these retroactive membership adjustments are material to the Company's results, the Company records an estimated receivable, based on historical payment patterns. This receivable is included as a component of Uncollected Premiums in the accompanying financial statements.

Per Section 4.7.1.2 of the Contract, the Company elected to participate in a profit/loss risk banding arrangement with the State of Tennessee (the "State"). Effective January 2002, the company elected to use profit/loss risk banding option 2, under which losses up to ten percent are shared equally by the Company and the State and gains up to ten percent are shared seventy percent State and thirty percent Company. Effective January 2006, the profit/loss risk banding terms between the Company and the State were amended. Under the terms of the amendment, the Company and the State share gains below a medical loss ratio of 85% and losses above a medical loss ratio of 91%, equally. The profit/loss risk banding terms do not apply to the East region contract which started in July 2004. Risk share revenue is recognized on a monthly basis consistent with the applicable terms. The receivable related to the profit/loss

risk banding is evaluated monthly, based on current estimates of medical costs. Based on this review, any required adjustment for prior period risk share revenue is recognized

Note 2 - Accounting Changes and Corrections of Errors

A. During 2007, there were no material changes in accounting principle and/or correction of errors.

Note 3 - Business Combinations and Goodwill

- A. Statutory Purchase Method Not applicable.
- B. Statutory Merger Not applicable.
- C. Assumption Reinsurance Not applicable.
- D. Impairment Loss Not applicable.

Note 4 - Discontinued Operations

Not applicable.

Note 5 - Investments

- A. Mortgage Loan, including Mezzanine Real Estate Loans Not applicable.
- B. Debt Restructuring Net applicable.
 C. Reverse Mortgages Not applicable.
- D. Loan Backed Securities Not applicable.
- E. Repurchase Agreements Not applicable.
- F. Real Estate Not applicable.
- G. Investments in low-income tax credits Not applicable.

Note 6 - Joint Ventures, Partnerships and Limited Liability Companies

The Company does not have any Investments in Joint Ventures, Partnerships, or Limited Liability Companies.

Note 7 - Investment Income

No investment income was excluded from Surplus.

Note 8 - Derivative Instruments

- A. Market risk, credit risk and cash requirements of the derivative Not applicable.
- B. Objectives for using derivatives Not applicable.
- C. Accounting policies for recognizing and measuring derivatives used Not applicable.
- D. Net gain or loss recognized in unrealized gains and losses during the reporting period representing the component of the derivative instruments gain of loss - Not applicable.
- E. Net gain or loss recognized in unrealized gains and losses during the reporting period resulting from derivatives that no longer qualify for hedge accounting - Not applicable.
- F. Derivatives accounted for as cash flow hedges of a forecasted transaction Not applicable.

Note 9 - Income Taxes

- A. Components of the net deferred tax asset or deferred tax liability Not applicable.
- B. Deferred tax liabilities that are not recognized Not applicable.
- C. Components of income taxes incurred Current tax expense makes up the income tax expense reported on the accompanying financial statements.
- D. Significant book to tax adjustments Not applicable.
 - 1. Amounts, origination dates and expiration dates of operating loss and tax credit carry forward amounts available for tax purposes - Not applicable.
 - 2. Amount of federal income taxes incurred in current year that are available for recoupment in the even of future net loss - Not applicable.

F. Consolidated federal income tax

- 1. For federal income tax reporting purposes, the Company's operations are included in Magellan Health Services, Inc.'s (Magellan's) consolidated federal tax returns. The Company files a separate state income
- 2. The Company maintains federal tax sharing arrangements with Magellan. Through these arrangements, Magellan has allocated \$4,295,056 of provision for income tax for the year ended December 31, 2007.

The current arrangement calls for an allocation based on Magellan's effective tax rate before reflecting the allocation and after effecting for permanent differences. This amount is included in the accompanying statement of revenue and expenses. Income taxes receivable and payable are included in due to affiliates in the accompanying statement of liabilities, capital and surplus.

Note 10 - Information Concerning Parent, Subsidiaries and Affiliates

A. Nature of relationship -

The Company is a wholly owned subsidiary of Magellan Behavioral Health, Inc., which is directly owned by Magellan. The company holds no investments in any affiliated companies and makes no guarantees nor does it partake in any undertaking for the benefit of any affiliate.

The Company was incorporated and organized in 1995 as a behavioral health organization to apply for participation in the TennCare program. The Company entered into a contract with the State of Tennessee effective July 1, 1996 and now operates under two separate contractual arrangements with the State. The contract to provide services to TennCare recipients in the Middle and West regions of the state, as amended, runs through June 30, 2008. In addition, effective July 1, 2004, the Company entered into a separate contractual arrangement to provide services to recipients in the East region of the State. The East region contract also runs through June 30, 2008, but the State, at its discretion, may extend the contract through December 31, 2010. The State, at its discretion, may terminate either contact with sixty (60) days notice.

The State generally regulates the Company as a Health Maintenance Organization and the Company was licensed during October 2002 as a prepaid limited health service organization. The Company's contract with the State represents its only customer.

Magellan was required to implement the provisions of fresh-start reporting, as prescribed by the American Institute of Certified Public Accountants' Statement of Position 90-7, Financial Reporting by Entities in Reorganization under the Bankruptcy Code. The effects of Magellan's adoption of fresh-start reporting did not impact the Company's financial statements.

- B. Description of transactions The Company generally has the following transactions with affiliated entities:
 - a. Accounts payable/receivable paid/received by the parent (Magellan Health Service) \$218,575
 - Management fees paid to Magellan and AdvoCare of Tennessee ("AdvoCare") see F. below description and amounts.
- C. Dollar amount of transactions see B
- D. Amounts due to/from relates parties Balances as of December 31, 2007
 - a. Due to Magellan (\$51,307)
 - b. Due to Advocare (\$228,046)
 - c. Due to Premier (\$40,618)
- E. Guarantees or undertakings for benefit of affiliate Not applicable.
- F. Material management or service contracts and cost sharing arrangements with related parties -

The Company contracts with AdvoCare of Tennessee, Inc. ("AdvoCare"), a related party, to manage the operations, administrative services and clinical services related to the provision of all mental health benefits, to provide case management services and to arrange primary care and outpatient services. For the year ended December 31, 2007, the Company incurred expense of approximately \$15,744,315 related to these services.

The Company contracts with Magellan Behavioral Health Systems, LLC. to process and pay medical claims. For the year ended December 31, 2007 the Company incurred expense of approximately \$1,968,039 related to these services.

- G. Common ownership or control Not applicable.
- H. No significant change
- 1. Investment in SCA that exceeds 10% Not applicable.
- J. Investments in impaired SCA entities Not applicable.
- K. Investment in a foreign insurance subsidiary Not applicable.
- L. Investment in downstream noninsurance company Not applicable.

Note 11 - Debt

The Company had entered into a Surplus Note agreement with Merit Behavioral Care of Tennessee ("MBCT"), an affiliated company, dated December 31, 1998 (as amended) in the total amount of \$11,168,341 whereas the lender desired the obligor to meet contractual reserve requirements of the State of Tennessee. The note was repaid on April 13, 2006. The transaction was approved by the Tennessee Department of Commerce and Insurance.

Note 12 - Retirement Plans, Deferred Compensation, Post employment Benefits and Compensated Absences and Other Postretirement Benefit Plans

- A. Defined Benefit Plan Not applicable.
- B. Defined Contribution Plans Not applicable.
- C. Multiemployer Plan Not applicable.
- D. Consolidated/Holding Company plans Not applicable.

E. Post-employment Benefits and Compensated Absences - Not applicable.

Note 13 - Capital and Surplus, Shareholders' Dividend Restrictions and Quasi-Reorganizations

The Company must establish and maintain a net worth and working capital which is the greater of either the amount as required by applicable statute; or four percent (4%) of the first one hundred fifty million dollars (\$150,000,000) of annual projected premium revenue plus one and one half percent (1.5%) of annual projected premium revenue over one hundred fifty million dollars (\$150,000,000) where net worth is calculated as net admitted assets in excess of liability as reported in accordance with statutory accounting principles. The Contractor shall establish and maintain the net worth and working capital balances required by applicable statute throughout the term of the contract. As of December 31, 2007, based on 2007 revenues, the Company's net worth requirement is \$6,638,818. The Company is in compliance with this requirement.

On June 26, 2007, TDCI approved a Form D Prior Notice of Transaction filing for the distribution of equity in the amount of \$12,500,000. The distribution of equity to the parent company was completed on July 3, 2007.

Note 14 - Contingencies

The Company is party to various other legal proceedings incidental to its business. In the opinion of management, any ultimate liability with respect to these actions will not materially affect the financial position or results of the Company.

The Company is covered under Magellan's professional liability insurance. Coverage is limited to the period in which a claim is asserted, rather than when the incident giving rise to such claim occurred. Management has the intent to renew the insurance coverage, and historically has been able to renew such coverage. In the event Magellan was unable to obtain professional liability insurance at the expiration of the current policy period, it is possible that the Company would be uninsured for claims asserted after the expiration of the current policy period. The claims-made policy has been renewed through June 17, 2008.

Note 15 - Leases

- Lessee Operating Lease Not applicable.
- B. Lessor Leases and Leveraged Leases Not applicable.

Note 16 - Information About Financial Instruments With Off-Balance Sheet Risk and Financial Instruments With Concentrations of Credit Risk

The Company does not have any financial instruments with off-balance sheet risk. Certain financial instruments potentially subject the Company to concentrations of credit risk. These financial instruments consist primarily of cash and cash equivalents, investments and uncollected premiums. The Company maintains its cash and cash equivalents with what it believes to be high quality financial instruments. The fair value of the Company's investments is substantially equivalent to their carrying value and, although there is some credit risk associated with these investments, the Company believes the risk to be minimal. The Company's uncollected premiums as of year-end are current.

Note 17 - Sale, Transfer and Servicing of Financial Assets and Extinguishments of Liabilities

- A. Transfers of Receivables reported as Sales Not applicable.
- B. Transfer and Servicing of Financial Assets Not applicable
- C. Wash Sales The Company has not engaged in any Wash Sales during the current calendar quarter or year.

Note 18 - Gain or Loss to the Reporting Entity from Uninsured Plans and the Uninsured Portion of Partially Insured Plans

- A. ASO Plans Not applicable.
- B. ASC Plans Not applicable
- C. Medicare of Similarly Structured Cost Based Reimbursement contract Not applicable.

Note 19 - Direct Premium Written/Produced by Managing General Agents/Third Party Administrators

Not applicable

Note 20 - Other Items

- A. Extraordinary items Not applicable.
- B. Troubled Debt Restructuring: Debtor Not applicable
- Other Disclosures
 - a. On July 26, 2006, TennCare announced the managed care organizations which were awarded the contracts to provide integrated behavioral and physical health services in the Middle Region of the State. Since the Company was not a party to either of the contract awards, effective April 1, 2007, the Company ceased providing services to TennCare members in the Middle region.

- D. Uncollectible balance for assets covered under SSAP No. 6, SSAP No. 47, and SSAP No. 66 Not applicable.
- E. Business Interruption Insurance Recoveries Not applicable.
- F. State Transferable Tax Credits Not applicable.
- G. Amount of deposits admitted under Section 6603 of the Internal Revenue Service Code Not applicable
- H. Hybrid Securities Not applicable.

Note 21 - Events Subsequent

In January, TennCare issued an RFP seeking to award contracts for the provision of integrated behavioral and physical health services in the East and West Regions of the State. The West Region contract would be effective November 1, 2007 and the East Region contract would be effective January 1, 2009. The State announced the winning bidders in April, but the Company was not a party to any of the awards.

Note 22 - Reinsurance

- A. Ceded Reinsurance Report Not applicable.
- B. Uncollectible Reinsurance Not applicable.
- C. Commutation of Ceded Reinsurance Not applicable.

Note 23 - Retrospectively Rated Contracts & Contracts Subject to Redetermination

Not applicable

Note 24 - Change in Incurred Claims and Claims Adjustment Expenses

Claims unpaid as of January 1, 2007 \$ 16,424,922

Current year claims paid related to prior years (13,561,284)

Current year change in claims incurred related to prior years (1,805,519)

Claims unpaid as of December 31, 2007 related to prior years \$ 1,058,119

Note 25 - Intercompany Pooling Arrangements

Not applicable.

Note 26 - Structured Settlements

Not applicable.

Note 27 - Health Care Receivables

The Company has certain health care receivables generated in the normal course of doing business. As of December 31, 2007, the Company has no health care receivables. Any such receivables are accounted for consistently with the appropriate NAIC regulations.

Note 28 - Participating Policies

Not applicable.

Note 29 - Premium Deficiency Reserves

Not applicable.

Note 30 - Anticipated Salvage and Subrogation

Not applicable.